

November Program
TUESDAY, NOVEMBER 30, 2004

TOPIC: **Prospects for Economic Growth in the Life Sciences:
Contrasting Japan and the United States**

SPEAKER: **Mr. Joseph M. Damond**, Deputy Vice President, International Affairs
The Pharmaceutical Research and Manufacturers of America (PhRMA)

Mr. Damond joined PhRMA as the Associate Vice President for Japan and Asia-Pacific at PhRMA's International Division in 2001. He has been responsible for formulating, supporting and implementing the public policy and government affairs strategies for the U.S. research-based pharmaceutical industry in the Asia-Pacific region. These strategies focus on the issues of the industry's appropriate and valuable role in health care systems and delivery; its relationships with governments, physicians, the media and patient groups; health care cost containment, including pharmaceutical pricing and government reimbursement; the drug regulatory process; improvements in intellectual property protection; and, the removal of tariff and non-tariff trade barriers. Mr. Damond also has oversight for PhRMA operations and offices in Japan (Tokyo) and the Asia-Pacific (Taipei).

At this program, Mr. Damond will discuss "Prospects for Economic Growth in the Life Sciences: Contrasting Japan and the United States."

Before joining PhRMA, Mr. Damond spent 12 years as a trade negotiator at the Office of the United States Trade Representative (USTR) in Washington, where his most recent assignment, from 1999-2001, was as Deputy Assistant U.S. Trade Representative for Asia and Pacific/APEC Affairs. In this capacity, Mr. Damond was, among other things, charged with overall coordination of all trade policy issues pertaining to the Asia-Pacific Economic Cooperation (APEC) forum. During this time, he was also chief negotiator of the historic U.S.-Vietnam Bilateral Trade agreement. Before coming to USTR, Mr. Damond worked for four years as an international economist on "Section 301" and GATT issues at the Department of Commerce.